



Knowledge Transfer Partnerships (KTP)

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Working with the University

- Ranked as one of the UK's 20 most research-intensive universities
- One of the top 200 universities in the world
- World class reputation for teaching, research and enterprise
- Conduct world-class research across a broad range of disciplines
- Hosts one of the most successful KTP offices in the country, supporting over 200 companies

KTP – Why?

- Government scheme with substantial funding towards costs; designed to meet needs of industry
- Typically 2-3 year commercial projects
- Enables businesses to address a strategic project with input from academic team
- Companies gain new capabilities – improves competitiveness, productivity and performance
- Graduate employed to work on the project – employed by the University but based at the company

KTP – What?

- Costs are covered in part by grant funding, with remainder covered by the company partner
 - 67% for small/medium company
 - 50% for a large company
- Typical company contributions start at
 - £21k pa for a small/medium company
 - £30k pa for a large company
- Funding sources currently include:
 - Technology Strategy Board
 - Research Councils
 - Regional Development Agencies

KTP – Who?

- Wide range of organisations including SMEs, large companies and not-for-profit
- UK base
- 5+ employees
- Suitable premises to host a graduate
- Any business sector, including third sector and public sector organisations such as the NHS
- New changes mean funding is moving towards priority technology areas

KTP – How?

Contact the Knowledge Transfer Centre...

- Dedicated team
- Considerable expertise
- Speak both “languages” – industry and academia!
- Support the development and submission of bids
- 98% success rate securing funding
- Ongoing project support and management
- Full administrative support

KTP – When?

- Regular closing dates, typically every 6 weeks
- Results known within 6 weeks of submission date

Once funding secured:

- Next step = recruit graduate
- Graduate starting = trigger for funding

KTP - Example

Medium sized company providing cut fresh herbs to supermarkets

- Recently completed 2½ year KTP with academics from Food & Nutritional Sciences
- Aim: 1. Innovate to extend shelf life
2. New product development (NPD)
- Highly successful, leading to development of internal NPD lab, with graduate appointed to manage the programme
- Delivered cost savings during the programme; expecting increased turnover to follow

Contact details

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